



## **Avnet Technology Solutions appointed as First Pan European Value Added Distributor by I.R.I.S.**

**Louvain-la-Neuve, February 2<sup>nd</sup>, 2009** – Avnet Technology Solutions, a value-added distributor of enterprise computing products and an operating group of Avnet, Inc. (NYSE:AVT) and I.R.I.S Group, a publicly traded company (Euronext Brussels: IRI), and market leader in high speed scanning, Optical Character Recognition (OCR), compression and Intelligent Document Recognition (IDR), today announced that they have entered into a Pan-European Value Added Distribution Agreement.

The agreement enables Avnet to distribute and support I.R.I.S.'s entire range of software solutions, including those specifically developed for the Intelligent Document Recognition marketplace. "I.R.I.S.'s products are highly complimentary to Avnet's existing document management portfolio as they provide advanced functionality for scanning and integrate with many software vendors including eCopy and Microsoft. This will add real value to our channel as our resellers will be able to source all of the hardware and software they need to develop best in class document management solutions from a single distributor," said Keith Robinson, EMEA Director, Document Management Technologies and Wireless & Mobility, Avnet Technology Solutions. "Avnet's European resellers will now be able to provide end to end data recognition and capture solutions, with the added advantage of ensuring the extension of I.R.I.S.' reach across Europe."

This is I.R.I.S.'s first Pan-European Value Added Distribution Agreement and will play a key role in supporting the business objectives of increasing support for its resellers across Europe and growing its reseller base. "We chose to partner with Avnet due to its extensive experience in the document management marketplace and its established, dedicated sales and technical teams located throughout Europe," explained Bertrand Fontaine, Sales Director, I.R.I.S Products and Technologies. "Avnet's existing reseller base will help us to expand our reach and its focused document management teams will provide our existing resellers with increased local support; important tools in enabling us to grow our business."



Moving forward Avnet will be offering I.R.I.S. training to its resellers to further drive the adoption and implementation of I.R.I.S software across Europe.

“This Agreement enhances our existing document management offering and further strengthens our position as a full service and solutions distributor,” concluded Robinson.

#### **About Avnet Technology Solutions**

Avnet Technology Solutions is an operating group of Phoenix-based Avnet, Inc. As a global technology sales and marketing organization, Avnet Technology Solutions has sales divisions focused on specific customer segments and a select line card strategy enabling an exceptional level of attention to the needs of its customers and suppliers. For fiscal year 2008, the group served customers in more than 30 countries and generated US \$7.6 billion in annual revenue. Visit: [www.ts.avnet.com/emea/](http://www.ts.avnet.com/emea/)

#### **About Avnet**

Avnet Inc. (NYSE:AVT), a Fortune 500 company, is one of the largest distributors of electronic components, computer products and embedded technology in the world. Avnet accelerates its partners' success by connecting the world's leading technology suppliers with a broad base of more than 100,000 customers and providing cost-effective, value-added services and solutions. For the fiscal year ended June 28, 2008, Avnet generated revenue of \$17.95 billion. For more information, visit [www.avnet.com](http://www.avnet.com).

#### **For further information / press enquiries please contact:**

##### **Avnet Technology Solutions, EMEA**

Kirsten Klatt

European Marketing & Communications Director

+49 (0) 2153-733 328

#### **About I.R.I.S. - [www.irislink.com](http://www.irislink.com)**

**I.R.I.S.' mission** is to increase our customers' productivity and knowledge through helping them better manage their documents, data and information.

**I.R.I.S. Products & Technologies** develops technologies and products for Intelligent Document Recognition and markets its portfolio on a worldwide basis through strong partnerships.

**I.R.I.S. Professional Solutions** enables companies and administrations to find in one company the innovative expertise and hi-tech solutions to efficiently manage documents, information flows and IT infrastructure.

In 2007, the revenue of I.R.I.S. Group was 95.062.297€.



I.R.I.S. has more than 550 employees based in Louvain-la-Neuve and Brussels Belgium), Orly (France), Windhof (Luxemburg), Amsterdam and Maastricht (The Netherlands), Aachen (Germany), Delray Beach (USA) Hong-Kong (China) and Oslo (Norway).

**Press contact:**

Nicolas Moies-Delval

Press Relation Manager

I.R.I.S. Products & Technologies

Tel: +32 (0)10 487 513

Fax: +32 (0)10 453 443

[nicolas.moies-delval@irislink.com](mailto:nicolas.moies-delval@irislink.com)